

Emerald Connect | EagletonBrown-HugVideo

[MUSIC PLAYING]

Welcome. I'm glad you are here. I'm Paul Eagleton, one of the principals here at Eagleton Brown, along with two other Eagletons, a pair of Browns, and a few other nice people. We are all looking forward to helping you.

You probably ended up here because a trusted friend or family member is encouraging you to come see us to get help with your investments or perhaps you would like help coming up with a long-term plan designed to meet your personal goals. The good news is that we can help with both of those issues, and we do it for people just like you all the time.

The point of this short video is to let you know what to expect and encourage you to take your friend's advice and come see us. Usually, the first thing you want to know is how much we cost? The good news is there is no cost to come see us. We don't charge you anything for the first meeting and often the first several meetings. We'll spend all the time it takes to get to know you and you to know us. If you decide to hire us, there are multiple ways we will earn our pay, and we will fully explain what each investment costs before we invest any of your hard-earned money.

Secondly, you should know that we don't screen our clients based on how much money they have. Some of our favorite clients started with nothing and are placing \$100 per month into their small Roth IRA. Some of our other clients have \$30 million with us. We like helping them too. I promise you, wherever you are in your financial journey, we have other clients just like you, and we will be able to craft a plan to help meet your needs.

Sometimes new clients are nervous to come in because they are not sure what to ask or they are unsure where to even start on their investment planning. Rest assured that the only thing you need to be an expert on is you. In our first meeting, we will talk about your hopes and your dreams. We will try to understand what it is you are trying to accomplish, and we will talk about what resources you have to get there. We may spend the whole meeting just talking about you, or we may have time to talk about what sorts of investments may be suitable for you.

As you read through our bios, you'll see we have multiple college degrees in several different disciplines. You'll also see that we have three certified financial planners on staff who can help you design an investment plan to achieve your goals. I hope you're still watching this video and that I have done enough to make you comfortable. If you are ready for our first meeting, call or email us to get started. We look forward to hearing from you.

[MUSIC PLAYING]

[VOCALIZING]